

Fig. 1

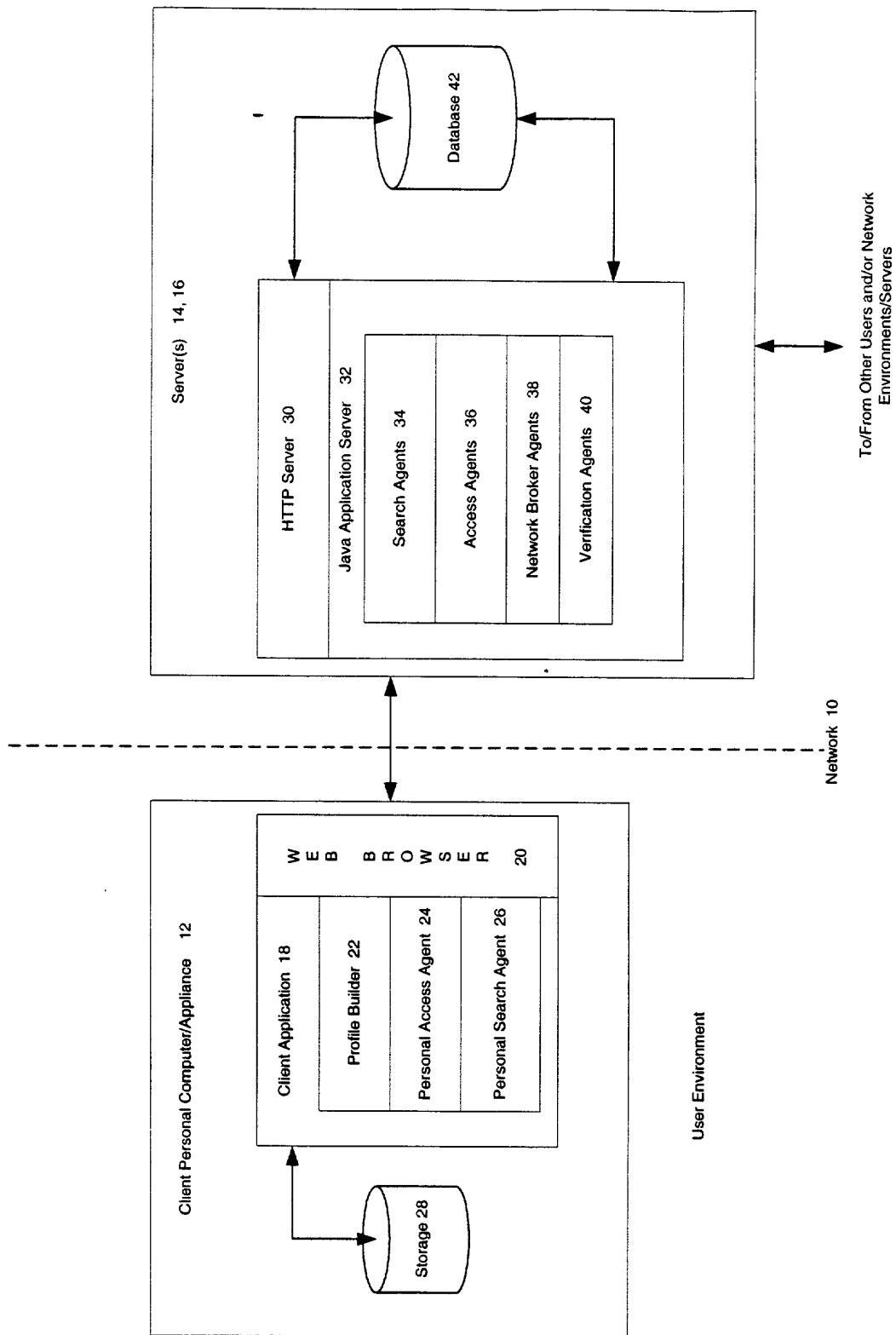
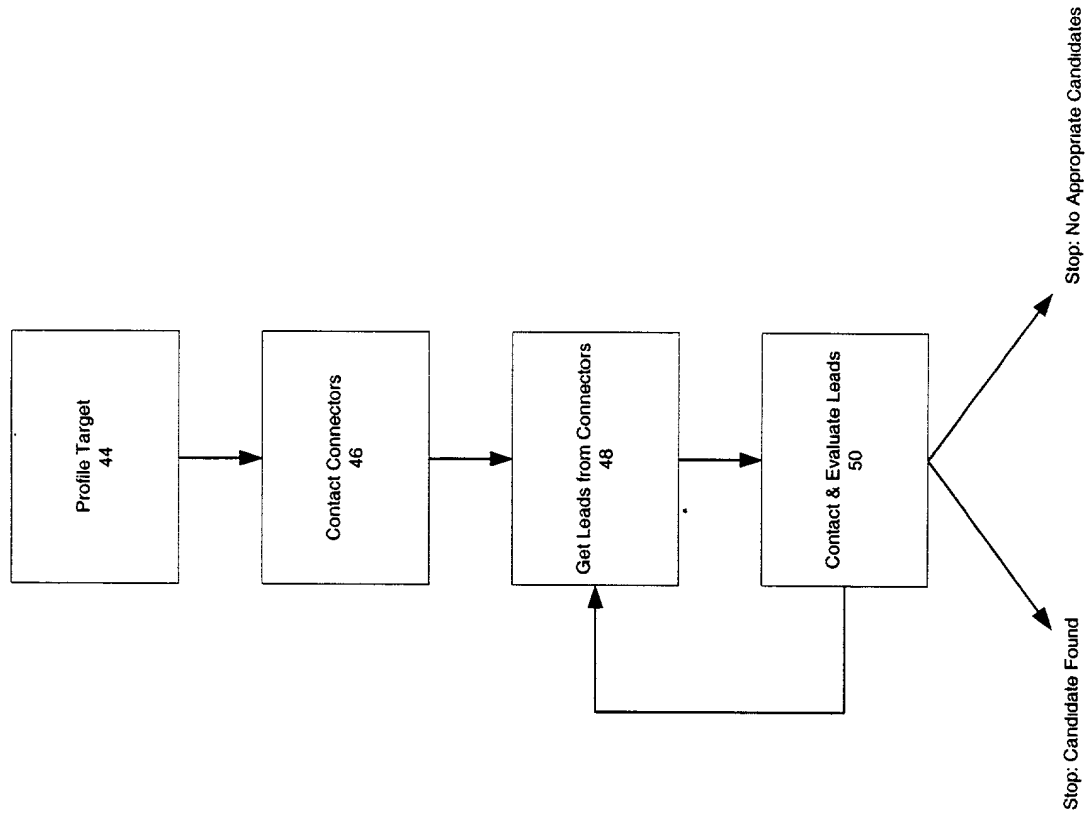


Fig. 2

Fig. 3



File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

NEI DATA

Julia Ingerson

Search Type: Business/Professional

Objective: Consultant

Description:

Mid-size international telecommunications consulting firm seeking full-time team member for six month project with Italian client. Consultant should have extensive experience in projecting wireless network capital and operating costs for high-speed last mile wireless networks at 18 GHz and 38 GHz. Must speak Italian and be able to travel 50% of time

Extent of Search

Limit the search to

My contacts

Contacts of my contacts

Number of levels: 2

Organization: Telecomm Group

Members of

Contacts of members

No limit

Add Search Criteria

Target

Likely Connectors

60

Search Criteria

|   |        |          |
|---|--------|----------|
| Industry = "Telecommunications"           | Weight | And / Or |
| Expertise = "wireless last mile networks" | ...    | and      |
| Language includes "Italian" - fluent      | ...    | and      |
|   |        |          |
|   |        |          |
|   |        |          |

Change...

Delete

Save...

New/Open

Cancel

Fig. 4

File

My Pro

Search Type: ☒ Busi ☐ Cons

Objective: ☐ Description:

Mid-size international  
full-time team ment  
Consultant should h  
network capital and  
networks at 18 GH.  
travel 50% of time

Add Search Criteri

Search Criteria

Industry = "Teleco

Expertise = "wirele

Language includes

Change..

Net Deva - Verification

Verification

Extent of Search

Select the largest acceptable extent of contacts to search

☐ My direct contacts  
☐ People in my organization  
☐ Contacts of my contacts  
☐ Contacts of people in my organization  
☒ Multiple Links Max. links 2  
☐ All Net Deva contacts -- no links required

64

Minimum Link Values

☐ Reference Check Required  
☐ Certification Required

Only find connections with these minimum link values.

Trust

Medium

Verification by others

Friendship

Any Value

Integrity

Professional Value

Any Value

Competence

Fig. 5

Net Deva Projects

Security Medium OK Cancel

Project Name Competitive Assessment

Overview Team Tasks Requirements

Project of Julia Ingerson

Project for J&J Electronics

Subproject List of

Summary (Objectives, Time frame, etc.)

Priority Medium Start Due

Current Status Completion Date

Project Management Notify

Projects Show All Lists

Personal Social Concern Work

For Clients J&J Electronics Myers Weing Finance Marketing Organizati Research Product Development Professional

Status Bar

66

Fig. 6

File

Edit

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My Profile

Contacts

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Neil Deva

Julia Ingerson

Find in contacts list

Look for:

Find now

☐ Not finding it? Try Advanced Find
 ☐ Show folders for organizing contacts

Show

My direct contacts

People

Organizations

Add Contact

Albert, Dick

Community Development Inter

daibe@commun.com

2-219-0087

Allen, Harrison

Allen and Associates

hale@allen.com

(301)469-9269

Biel, Sue

Marketing Associates

sbiel@market.com

(212)724-9217

Black, Mary

Black and Associates

mblac@black.com

(203)791-3999

Bonaire, Madelyn

Bonaire Consulting

mbona@bonair.com

(301)371-7100

Boston, Jane

Hartplace Consulting

jane@hartplace.com

(202)628-4323

Dinterson, Thomas

Down River Ventures

tdint@downr.com

(617)487-7060

Gladinsky, Steve

United Nations Development P

sglad@united.com

(212)906-6337

Hartfelt, Marvin

The World Bank Group

mhart@thewo.com

(202)473-0687

Allen, Harrison

Allen and Associates

hale@allen.com

(301)469-9269

Biel, Sue

Marketing Associates

sbiel@market.com

(212)724-9217

Black, Mary

Black and Associates

mblac@black.com

(203)791-3999

Customize View

Show Contacts Of

Make Direct Contact

Fig. 7

File

Edit

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Net Deva

Julia Ingerson

Search Results

View/Edit

Messages

| Match | Name              | How Connected to Me                 | Messages |
|-------|-------------------|-------------------------------------|----------|
| 95%   | Paolo Alba        | Harold Peterson - Strong connection | Yes      |
| 95%   | Code: A423        | Jennifer White - Strong connection  |          |
| 70%   | Angelica Wolinsky | Direct contact - Medium connection  |          |
| 70%   | Code: A424        | Jane Harris - Medium connection     |          |
| 60%   | Marie Montmarto   | no connectors                       |          |

Show Search Criteria

Save

Close

70

Fig. 8



File Edit View Applications Help

My Profile Contacts Search Access Organisation profile

Net Deva

Julia Ingerson

Match Details Profile Notes

Match 95% Status Not Contacted Rank Unranked

Target's access agent responded to your ANONYMOUS search.

Messages

Connectors

Harold Peterson  
Client of mine. Strong Connection  
In same organization as target;  
Strong connection

Name: Paolo Alba  
Job title: Senior Consultant  
Organization: BigFive Consulting  
City: Santa Clara, CA USA  
E-mail: palba@bigfiveco.com  
Phone:

Actions

Email: Paolo Alba Identify Me Anonymous

Add to My Contacts Look at Target's View of Me

Find More Like This Delete

OK Cancel Help

Fig. 9